

Your ETEBA Government Relations Committee

July 22, 2010

Government Relations Committee (GRC)



- Comprised of volunteer ETEBA members
- Address issues related to business opportunity and business growth:
 - Laws, Regulations, and Policies
 - Appropriations and Funding
 - Decisions and Actions that affect the business community
- Support the ETEBA Board in interactions with local, state, and federal elected officials and representatives
- Share information and inform member companies

The Challenge



- GRC has been an important part of ETEBA advocacy for our members
 - Position Papers and Fact Sheets
 - Meetings with decision makers

With new challenges on the horizon, how can the GRC be more effective and better support ETEBA members?

Three Simple Questions to help us focus



- What is the GRC trying to accomplish?
 - Our purpose or Mission

- How will we know when we are doing a good job?
 - What does success look like? (our Vision)

- What are the key things that we need to do to be successful?
 - How do we accomplish our purpose and provide value?

Mission



Communicate the collective position and concerns of Chapter businesses with government decision makers at the federal, state, and local level, to promote continued, expanded, and new opportunities for business growth

What is the GRC trying to accomplish?



- Help decision makers understand the impacts of decisions on the business community, and understand the position, issues, and concerns of ETEBA Businesses
- Promote new growth opportunities in our region
- Full funding for DOE Oak Ridge
- More contracting/subcontracting opportunities
- Inform decision makers of the contributions of ETEBA Businesses to our region
- ETEBA Businesses have information that helps them grow

Vision



TN Chapter businesses enjoy continued, expanded, and new opportunities for business growth and diversification that will benefit our community, our clients, and our nation

How will we know when we are doing a good job?



- Increased funding for DOE-ORO, and new federal initiatives are sited in our region
- Increased contracting opportunities
- Decision makers recognize the contributions of regional businesses and understand our interests and concerns
- Member companies grow/ Membership increases
- ETEBA is valued by the community and decision makers

Success Factors



1. Share information of interest with our ETEBA member businesses
 - Share information and help to assure that member businesses are made aware of information of potential interest

Success Factors (cont.)



2. Consolidate and communicate the collective interests of TN Chapter Businesses with decision makers
 - Advocate for the interests of TN businesses
 - Solicit input and encourage participation in formulation and communication of our collective position (large and small businesses)
 - Provide balanced and transparent information and positions

Success Factors (cont.)



3. Work with the ETEBA Executive Board to promote issues of importance to TN Chapter businesses
 - Make the Board aware of TN issues
 - Develop presentations and white papers, and participate in visits with decision makers
 - Work with the NM Chapter

Success Factors (cont.)



4. Work collaboratively with local clients and other area business groups (ETEC, Chamber, etc.) to develop priorities and communication strategies that result in continued and expanded opportunities for our members and our region

...be an asset to our clients and community

Near Term Focus

(examples)



- SBA revision of NAICS codes
 - Status SBA actions and provide comments, concerns, and recommendations now and during the evaluation period
- NNSA Contract Consolidation
 - Where will NNSA Field HQ (and contactor HQ) be located?
- NNSA Nation-wide Construction Contract
 - Which projects are included?
- Energy Parks
 - New legislation gives DOE authority to create Energy Parks
- ARRA and FY 11 funding
 - Projections for FY 11. What happens when ARRA funds are exhausted?

Long Term Focus

(examples)



■ IFDP Strategy

- Support update of IFDP Strategy (work with DOE)
- Help communicate the rationale and urgency to the community and decision makers

■ 2012 DOE Budget (EM Focus)

- Can we host a 2012 budget workshop for the public?
- Help to provide the rationale and justification for maintaining level funding for Oak Ridge EM

■ Next Landfill for Oak Ridge Cleanup (ETTP & IFDP)

■ How to position TN to bring home federal dollars

- Update white paper on DOE benefits to TN for new governor and representatives

Examples of Information we Share



America COMPETES Reauthorization Act of 2010

<http://democrats.science.house.gov/Media/file/Commdocs/HR5116.pdf>

[http://www.thomas.gov/cgi-bin/cpquery/R?cp111:FLD010:@1\(hr478\)](http://www.thomas.gov/cgi-bin/cpquery/R?cp111:FLD010:@1(hr478))

<http://science.house.gov/press/PRArticle.aspx?NewsID=2853>

- Above are links to (1) the full text of the House-passed bill, HR 5116; (2) the House Science and Technology Committee report/summary of HR 5116; and (3) the Committee press release after bill passage.

Energy Parks

<http://www.energy.gov/news/9198.htm>

ARRA Funding

http://blogs.knoxnews.com/munger/2010/06/doe_more_than_100m_saved_on_1s.html

http://blogs.knoxnews.com/munger/2010/06/does_recovery_act_wish_list.html

FY2012 DOE-ORO Budget Briefing

<http://www.hanford.gov/index.cfm?page=603&>

http://www.hanford.gov/files.cfm/ORP_FY12_Budget_Workshop_Briefing_FINAL.PDF

<http://www.tri-cityherald.com/2010/06/07/1043907/hanford-advisory-board-suggests.html>

Challenges and Opportunities



- Do a better job sharing information with all ETEBA member companies
- How to present a “collective” position?
 - Represent the diverse array of member firms
- Charge next class of TN elected officials to increase the flow of federal opportunity to East Tennessee
- What else?

Thank you



Questions and Comments?

GRC membership is open to all member companies
GRC monthly meetings open to all member companies

Next GRC meeting:

Friday, August 20th

9:00 AM

Perma-Fix Offices in Oak Ridge

GRC minutes to be posted on the ETEBA Website