

ETEBA 2024 New Mexico Federal Business Opportunities Forum April 23-24, 2024

Hilton Buffalo Thunder Resort - 20 Buffalo Thunder Trail, Santa Fe, NM

Agenda

Tuesday, April 23

12:00 - 4:00 PM
MDT

Golf at Towa Golf Club

6:00 - 8:00 PM

Opening Networking Reception – Forum Exhibit Hall

Sponsored by **Paragon Energy Solutions**, music by **Petra Babankova**

Wednesday, April 24

8:00 – 9:00 AM
MDT

Registration and Networking Breakfast

9:00 – 9:15 AM

Presentation of Colors, Pojoaque Pueblo

Greetings from ETEBA: Elizabeth Harm, Executive Director, ETEBA

Welcome to New Mexico: Idak Fiero, COO, Pojoaque Pueblo Enterprises

Recognitions: Michael Wade, Business Development Manager, ATL International, Inc. and ETEBA Incoming President (Sponsor Recognition)

Safety Message: Britni Pflieger, President, EGS, Inc.

9:15 - 9:30 AM

Opening Remarks: Alan Webber, Mayor, Santa Fe

Introduction: Elizabeth Harm, Executive Director, ETEBA

9:30 - 10:15 AM

**New Mexico's National Laboratories
Strategic Vision and Business Engagement**

Moderator: Levitte Cox, Vice President and General Manager, Jacobs

- ▶ **Dr. Kelly Beierschmitt**, Deputy Laboratory Director, Triad National Security (Los Alamos National Laboratory)
- ▶ **Deborah Frincke**, Associate Laboratories Director for National Security Programs, Sandia National Laboratories

Q&A with Laboratory Leadership

10:15 – 10:40 AM

Networking Break

10:40 – 10:55 AM

NNSA Update: Chelsea Murphy, DOE/NNSA Small Business Program Manager, Office of Partnership and Acquisition Services (NA-PAS-1.2)

Introduction: Renee Salazar-Romero, Program Manager, Longenecker & Assoc.

10:55 - 11:45 PM

Panel Session 1 - Procurement Programs and Opportunities at National Nuclear Security Administration (NNSA) Sites

Moderator: John Davis, Manager, Business Development, Curtiss-Wright

Panelists:

- ▶ **Michael Kilroy**, Planner & **Richard Kaselow**, Program Manager Infrastructure Program and Planning Office, Los Alamos National Laboratory
- ▶ **Zach Mikelson**, Small Business Program Manager, Sandia National Laboratories

Q&A

11:45 AM

Distinguished Guests and Special Remarks

- **Ron Lovato**, CEO, TSAY Corporation and Pueblo Alliance, LLC
- **New Mexico Senator Leo Jaramillo**, District 5
- **New Mexico Representative Joseph Sanchez**, District 40
- **Congresswoman Teresa Leger Fernández** (Invited)

12:00 - 1:00 PM

Networking Lunch

1:00 - 2:00 PM

Panel Session 2 - Business Support Programs in New Mexico

Moderator: Sean Thompson, Senior Director of Sales, Paragon Energy Solutions

Panelists:

- ▶ **Julianna Barbee**, Director, New Mexico Small Business Development Center
- ▶ **Joshua Baca**, SBA Business Opportunity Specialist, Small Business Administration New Mexico District Office /**John Garcia**, District Director, Small Business Administration New Mexico District Office
- ▶ **Kala Naranjo**, Procurement Center Representative, Small Business Administration, New Mexico District Office
- ▶ **Elythia McAnarney**, Advisor, New Mexico APEX Accelerator

Q&A

2:00 – 2:30 PM

Networking Break

2:30 – 3:30 PM

Panel Session 3 - Business Opportunities Across the Southwest Region

Moderator: Lee McGetrick, VP for Strategic Development & Southwest Regional Manager, Edgewater Technical Associates, LLC

Panelists:

- ▶ **Rexann Dunn**, Small Business Program Manager, National Renewable Energy Laboratory (NREL)
- ▶ **Stacey Francis**, Small Business Program Manager, Idaho National Laboratory (INL)
- ▶ **Randy Crawford**, Small Business Program Manager, Consolidated Nuclear Security (CNS), LLC/Pantex
- ▶ **George Garcia**, Small Business Manager, Salado Isolation Mining Contractors (SIMCO)

Q&A

3:30 – 3:45 PM

EMCBC Highlights:

Kenneth Johnson, DOE-EM Small Business Program Manager

3:45 - 3:55 PM

Closing Remarks: **Michael Wade**, Business Development Manager, ATL International, Inc. and ETEBA Member at Large

Elizabeth Harm, ETEBA Executive Director

4:00 PM – 5:30 PM

Matchmaking Hosted by Los Alamos National Laboratory

- ▶ Los Alamos National Laboratory (LANL)
- ▶ Idaho National Laboratory (INL)
- ▶ Salado Isolation Mining Contractors (SIMCO)
- ▶ Sandia National Laboratories (SNL)
- ▶ Kansas City National Security Campus (KCNSC)
- ▶ National Renewable Energy Laboratory (NREL)
- ▶ Consolidated Nuclear Security (CNS)
- ▶ Environmental Management Consolidated Business Center (EMCBC)

Limited availability. Pre-registered attendees will receive registration notification on Friday, April 12 at 10:00 am (eastern).

For more information and registration, visit www.eteba.org.